# Unpacking Insurance 

Richard Smith, CIC, CLCS
Leavitt Group Midwest

## Introduction

## 2023 Recap Of The Market

2024 Market Outlook

Builders Risk

Insurability

## 2023 Recap Of The Market

- $20 \%$
- 36 Million
- 18
- 28
- $32 \%$
- $47 \%$
- $\$ 200$
- \$450,000


## 2023 Recap Of The Market

- Factors Which Affected Premium Increases In 2023
- Large Weather Related Losses (18 \& 28)
- Reinsurance (47\%)
- Property Replacement Cost (Building Values) (\$200 \& 32\%)
- Labor Shortages $(450,000)$
- Interest Rates \& Rate filing

2024
Property Insurance Outlook

- Projection - 7-10\% Unless Costal
- Mid-Large Sized Accounts
- Small Accounts
- Reinsurance (10\%)
- Weather Related Losses
- Uninsured Properties


## Builders Risk

- What Is it
- Coverage
- Key Points


## Builders Risk

- Insuring Property Under Construction
- Buildings/structures under construction
- Materials/Supplies/equipment onsite, in transit or in storage.
- Other coverages like water sewer and theft can be included
- Soft Costs - loss of rental income, real estate taxes, architects, engineering, testing, interest rates
- Customization - temporary structures


## Builder Risk - 2 Types

- Renovation
- Ground Up Construction



## Builders Risk - Key Points

- Names on the policy (Owner, GC and Subs ATIMA)
- Deductibles
- Size
- Certificate of Occupancy
- Coverage Length
- Coverage Structure
- Risk Transfer


## Insurability

- Roof Inspection
- Tree Inspection
- Business Continuity Plan
- Pay Premiums
- Update Electrical Breakers
- Renters Legal Liability Programs Contact Info


## -Richard-Smith@leavitt.com

-614-545-1523

